



24th Annual Michigan Council of NAIW Convention

Branching Out Through NAIW...

**Ohio Class Registration: Ohio Provider #52981
Friday, October 14, 2011 at Sauder Village
22611 St Rt. 2, Archbold, Ohio**

Name:	License # or System ID for CE credits:	
E-Mail Address:	Phone #:	
Address:		
City:	State:	Zip:

Please mark the classes that you would like to attend below. Checks payable to: 2011 MCAIP Convention Fund. **Mail to:** Tammy Wascher, 23261 Heritage Dr #206, Woodhaven, MI 48183.

Deadline: September 23, 2011.

Direct questions to: tammy.wascher@fmins.com or phone: 734-748-2165.

Cost of classes: \$15 for one or \$20 for two and will be filed through Insurance Educators, Inc. Provider # 0160. Cost at door: \$20 for one and \$25 for two classes. **Material cost for NAIW Course is \$20 for the book.**

_____ 10:00 – 12:00 Hackers & Insurance Industry (52350)

Instructor: Linda Gerke, AINS, API, AIS, CPIW, DAE

Designed to present participants w/information that addresses the Federal Privacy Laws impacting agencies & consumer information, thereby affecting how we do business.

_____ 9:00 – 12:00 Ethics & Ethical Dilemmas (52531)

Instructor: Bob Gerke

This program begins with information on ethical thought & responsibility. We will review various ethical dilemmas & apply the principles learned about the ethical thought processes/

_____ 1:00 – 4:00 Red Flags of Fraud (52352)

Instructor: Janet Holstine, CIC, LIC, CPIW, AIT, DAE

Beginning with insurance fraud basics, this program provides fraud facts & describes characteristics of perpetrators. Types of Property & Liability fraud are presented along with Life, Health & Disability.

_____ 2:00 – 4:00 Facilitation 101 – NAIW Course

Instructor: Margaret Wildi, CPCU, AIM, AAM, AINS, CPIW, DAE, CPD

This course replaced the Instructor Certification program. This program is designed as a how-to-guide for those considering presenting NAIW courses.