



2012 Region IV IAIP

Conference Agenda

2012 Conference, South Bend, Indiana

Yellow	Education
Peach	Business Meeting
Orange	Networking
Dark Orange	Time to Eat!

THURSDAY, March 22, 2012

10:30 am - 8:00 pm	Exhibits Open 7:00 - 10:00 pm	Registration		
8:30 am - 3:00 pm		Exhibitor Set Up		
11:00 am - 6:00 pm		CONTINUING EDUCATION CLASSES		
		11:00 - 1:00 Email: A Possible Smoking Gun	1:30-3:30 Certificates of Insurance & Additional Insureds	4:00 - 6:00 Eight Cases You Might Want To Know By Name
3:00 pm - 7:00 pm		Hospitality Suite Open		
5:00 pm - 10:00 pm		Committee Meetings		
		Dinner on Own		
7:00 pm		Exhibits Ribbon Cutting		
7:30 pm - 10:00 pm		Networking at Olympic Village		

FRIDAY, March 23, 2012

7:00 am - 8:30 am		Registration		
7:00 am - 8:15 am		Credentials		
7:00 am - 8:30 am	Exhibits Open 7 - 8:30 am and 1:30 - 10:00 pm	Continental Breakfast with Exhibitors		
7:30 am		CWC Rehearsal		
8:00 am - 8:30 am		First Timers Orientation		
8:15 am - 8:45 am		Flag Ceremony Rehearsal		
9:00 am - 12:00 pm		First Business Session Including CWC Speak Off Keynote Speaker, Elise Farnham		
12:00 pm - 1:00 pm		Luncheon Honoring Our First Timers		
1:00 pm - 5:00 pm		Registration		
1:30 pm - 6:45 pm		EDUCATIONAL WORKSHOPS		
		1:30 - 4:30 Strength Training: An Ethics Workout for the Insurance Professional	1:30 - 4:30 Privacy Issues - Data Breach	4:45 - 6:45 Leadership Training
2:00 pm - 4:00 pm		Young and New Professional Reception (By Invitation)		
4:00 - 7:00 pm		Hospitality Suite Open		
7:30 pm		Dinner on Own or State Dinners		

SATURDAY, March 24, 2012

7:30 am - 8:30 am	Credentials		
7:00 am - 8:00 am	Breakfast Honoring CPIW/CPIIM/CIIP/DAE Recipients		
8:00 am - 8:30 am	Delegates Briefing - Open to All Members		
8:30 am - 9:15 am	Meet the Candidates		
9:30 am - 11:45am	Second Business Session		
12:00 pm - 1:15pm	Luncheon Honoring Our Association Presidents		
1:30 pm - 3:00 pm	EDUCATIONAL WORKSHOPS		
	1:30 - 3:00 Savvy Social Security Planning	1:30 - 2:00 Personal Umbrella - Rain or Shine	2:15 - 2:45 The Risk Management Process - An Overview
2:00 pm - 4:00 pm	Hospitality Suite Open		
5:00pm - 6:00 pm	Past RVP Reception (By Invitation)		
6:00 pm - 7:00 pm	Cocktail Party		
7:00 pm - 10:00 pm	Awards Banquet and Closing Ceremonies		

SUNDAY, March 25, 2012

7:00 am - 8:00 pm	Worship Service
8:30 am - 10:00am	Full Breakfast
Following Breakfast	2013 Region IV Conference Meeting with RVP Elect



Hotel Accommodations
 DoubleTree by Hilton
 123 North Saint Joseph Street
 South Bend, Indiana 46601



Meeting and Workshop Location
 Century Center
 120 South Saint Joseph Street
 South Bend, Indiana 46601